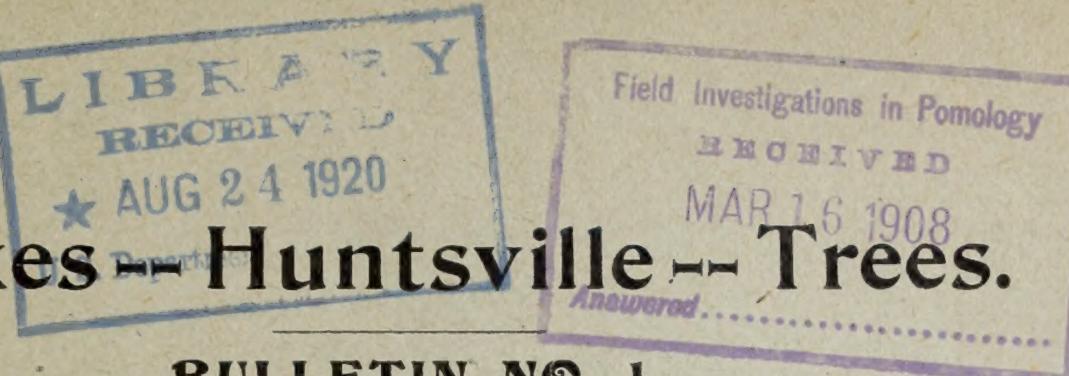


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62-0X

Heikes -- Huntsville -- Trees.



BULLETIN NO. 1

**SURPLUS STOCK
— FROM —**

The Huntsville Wholesale Nurseries.

HUNTSVILLE, ALA.

Shipments from St. Louis, Mo.,

— AT —

ONE DAY'S NOTICE

WE have for the past twenty-eight years offered in assorted lots in St. Louis in Spring such stock as we had in surplus. Herein is a schedule of what we now have in St. Louis for immediate shipment. The stock is exclusively of our own growing at Huntsville, Alabama, fresh dug this Spring, packed in the best manner and warranted in fine condition. Everything is fine of the grade, with full fibrous roots, and not culled, as we adhere to a strict system of grading.

BELow THE BLIZZARD LINE.

Everything is bright, green and fresh—sound to the tips. Nearly all the sorts offered are standard sorts, such as most nurserymen can use in assortment with their own growing. Orders should be sent in as soon as possible, but the stock need not be shipped until wanted, as we are prepared to hold it in good condition. We have nothing for sale not offered in this list.

It will be noticed by some of our correspondents that we have refused orders the past season for several articles listed. Our fear of overselling and some countermarts are responsible for this. We ask attention to the small-sized trees offered for transplanting into nursery rows. All of the small trees, as well as the large ones, are nicely rooted, and everything is young, smooth and bright.

We can refer to nurserymen who have bought of us in every State and Territory. We can give satisfaction, and guarantee it for these shipments.

TERMS: Cash with order, or 30 to 60 days from date of shipment to responsible, prompt-paying parties. In box lots the price of boxes is included, but the price of boxes on orders from the nurseries is extra.

For convenience in telegraphing a cipher is given. The cipher word stands for one box only in cases where there are more than one in the same assortment.

**Address W. F. HEIKES, Manager,
Huntsville, Ala.**

Huntsville, Ala., March 10, 1908.

Heikes==Huntsville==Trees.

Address W. F. HEIKES, Manager, Huntsville, Ala. We will not have a representative in St. Louis this Spring. All letters and telegrams should be addressed to W. F. Heikes, Manager, Huntsville, Ala. We have arranged with the Cold Storage House in St. Louis where our stock is stored to ship promptly everything upon our orders, which we will make by telegraph when quick shipments are desired.

Use the Nurserymen's Telegraphic Code in telegraphing. Any one not in possession of a copy will be supplied upon application.

ASSORTED LOTS

We offer the following assortments in box lots at low prices to insure quick sales. We will not open or repack anything. The stock is of the same quality as that sent out by us heretofore. Each box contains an assortment as shown. In ordering one or more boxes, should the particular lot desired be sold, state what substitution will be allowed. The prices quoted include the cost of boxes and freight from Huntsville to St. Louis. When the post-office address and the railroad station differ, always give explicit marks for the boxes when writing.

PERFECT DORMANT CONDITION

Our stock is in perfect dormant condition, and we are prepared to keep it so until the end of the season, as everything is now in cold storage.

INSPECTOR'S CERTIFICATE

Our card with Inspector's Certificate is placed on all boxes and packages. Any one ordering from a State where more than this is required should inform us in ample time to comply with the law. Should any one desire this card removed before shipping, it should be stated in the order.

FREQUENT BULLETINS

We shall issue Bulletins weekly from Huntsville during March and April. Any one failing to receive them regularly will please write for copies.

FREEZING WEATHER

There is always more or less danger of trees being caught en route in freezing weather in Spring. We pack in such a manner that should the contents of the boxes freeze solid on the way to our customers the trees will receive no injury if the frost is allowed time to come out before the trees are removed from the boxes. The trees should be taken from the boxes as soon as frost is out, or should there be no frost in the boxes when received, the trees should be removed from the boxes immediately upon arrival. We practice in this respect what the experience of many years has taught us. If our customers will follow these rules and notify us of the condition of the trees at once when taken from the boxes we will guarantee good condition. Notice should be sent to us at once by telegraph, at our expense, if there is any cause of complaint or should the trees be refused, stating reasons. The trees will be considered accepted if removed from the boxes in which they are packed.

TERMS AND CONDITIONS

For further terms and conditions concerning risk of transportation, claims, etc., see our regular Price List.

Box Lots in Cold Storage in St. Louis

No Charge for Drayage

CHERRY TREES--Two Years. On Mahaleb.

$\frac{3}{4}$ inch and up

			CIPHER	PRICE PER BOX
1 Box containing 150 assorted			Oakum	\$33 75
10 English Morello	50 Dyehouse	40 Terry	50 Montmorency	
1 Box containing 210 Montmorency			Oared	47 25

$\frac{5}{8}$ to $\frac{3}{4}$

1 Box containing 50 Dyehouse			Oaten	9 25
3 Boxes, each containing 350 assorted			Oath	64 75
50 Dyehouse	100 Ea. Richmond	200 Montmorency		
2 Boxes, each containing 300 assorted			Object	55 50
100 Dyehouse	100 Ea. Richmond	100 Montmorency		
3 Boxes, each containing 200 assorted			Oblate	37 00
100 Dyehouse	100 Montmorency			
3 Boxes, each containing 350 assorted			Oblige	64 75
50 Baldwin	50 Terry	100 Ea. Richmond		
50 Dyehouse	100 Montmorency			
2 Boxes, each containing 300 assorted			Oblong	55 50
50 Dyehouse	100 Ea. Richmond	100 Montmorency	50 Terry	
3 Boxes, each containing 100 Montmorency			Obscene	18 50
3 Boxes, each containing 200 Montmorency			Obscure	37 00
1 Box containing 400 assorted			Observe	74 00
20 Eng. Morello	50 Ea. Richmond	80 Baldwin	100 Terry	
50 Dyehouse	100 Montmorency			
3 Boxes, each containing 300 Montmorency			Obtrude	55 50
1 Box containing 350 assorted			Obstacle	64 75
80 Baldwin	100 Terry	50 Dyehouse	120 Montmorency	
1 Box containing 200 assorted			Obtain	37 00
100 Dyehouse	100 Montmorency			
1 Box containing 350 assorted			Obtuse	64 75
70 Dyehouse	80 Terry	50 Baldwin	150 Montmorency	
1 Box containing 250 Montmorency			Obverse	46 25
1 Box containing 350 assorted			Obviate	64 75
220 Montmorency	50 Baldwin	80 Terry		
1 Box containing 350 assorted			Occasion	64 75
30 Baldwin	100 Terry	220 Montmorency		
1 Box containing 300 assorted			Occupy	55 50
90 Terry	220 Montmorency			
1 Box containing 135 Montmorency			Ocean	24 98

9-16 to $\frac{5}{8}$

14 Boxes, each containing 400 assorted			Octagon	54 00
50 Dyehouse	100 Ea. Richmond	50 Baldwin	50 Terry	
50 Wragg	100 Montmorency			
1 Box containing 500 Wragg			Octave	67 50
14 Boxes, each containing 350 assorted			Ocular	47 25
50 Terry	100 Ea. Richmond	50 Dyehouse	50 Wragg	
100 Montmorency				
4 Boxes, each containing 500 Ea. Richmond			Oddly	67 50
2 Boxes, each containing 250 Ea. Richmond			Odious	33 75
4 Boxes, each containing 350 assorted			Odium	47 25
50 Terry	50 Dyehouse	50 Wragg	100 Ea. Richmond	
100 Montmorency				
17 Boxes, each containing 300 assorted			Odor	40 50
50 Dyehouse	100 Montmorency	100 Ea. Richmond	50 Wragg	
2 Boxes, each containing 350 Montmorency			Offer	47 25
3 Boxes, each containing 100 Ea. Richmond			Official	13 50
1 Box containing 350 assorted			Offset	47 25
50 Ea. Richmond	50 Terry	100 Montmorency	80 Wragg	
70 Baldwin				
1 Box containing 300 assorted			Olden	40 50
100 Wragg	40 Montmorency	100 Baldwin		
50 Ea. Richmond	10 Dyehouse			
1 Box containing 225 assorted			Olive	30 28
135 Wragg	90 Baldwin			

BOX LOTS IN COLD STORAGE IN ST. LOUIS=Continued**CHERRY TREES—Two Years. On Mahaleb—Continued.**

CIPHER	PRICE PER BOX
$\frac{1}{2}$ to 9-16	
2 Boxes, each containing 450 Ea. Richmond	Omega \$37 13
1 Box containing 360 Montmorency	Omen 29 70
1 Box containing 500 Wragg	Omit 41 25
15 Boxes, each containing 700 assorted 100 Dyehouse 200 Ea. Richmond 200 Montmorency	Ony 57 75
100 Terry 100 Wragg	
15 Boxes, each containing 450 assorted 100 Ea. Richmond 70 Baldwin 60 Dyehouse	Onset 37 13
100 Montmorency 70 Terry 50 Wragg	
1 Box containing 685 assorted 65 Baldwin 25 Terry 75 Wragg	Onward 56 51
170 Montmorency 350 Ea. Richmond	
5 Boxes, each containing 500 assorted 100 Dyehouse 400 Ea. Richmond	Open 41 25
1 Box containing 500 assorted 50 Dyehouse 450 Ea. Richmond	Operate 41 25
1 Box containing 500 Ea. Richmond	Opinion 41 25
1 Box containing 240 assorted 210 Ea. Richmond 10 Dyehouse 20 Montmorency	Opium 19 80
3 to 4 feet	
13 Boxes, each containing 600 assorted 200 Ea. Richmond 100 Dyehouse 100 Montmorency	Oppose 30 00
100 Wragg 50 Baldwin 50 Terry	
20 Boxes, each containing 400 assorted 100 Ea. Richmond 80 Dyehouse 60 Montmorency	Oppress 20 00
40 Wragg 60 Terry	
1 Box containing as follows 300 Cherries 2 years, $\frac{5}{8}$ to $\frac{3}{4}$ 175 Ea. Richmond 25 Dyehouse 25 Baldwin	Assorted 66 23
25 Terry 50 Montmorency	
25 Cherries 2 years, 2 to 3 feet 5 Ea. Richmond 5 Dyehouse 5 Baldwin	
5 Montmorency 5 Terry	
30 Plums—Americana, $\frac{5}{8}$ to $\frac{3}{4}$ 10 Wolf 10 Hawkeye 10 Klondike	
30 Pears, $\frac{5}{8}$ to $\frac{3}{4}$ 10 Kieffer 10 Garber 10 LeConte	
50 Baby Rambler Roses No. 1 (We will allow a discount of \$5.00 on this box.)	

AMERICANA PLUMS—Two Years. On Marianna. **$\frac{3}{4}$ inch and up**

2 Boxes, each containing 200 assorted 100 DeSoto	50 Forest Garden 50 Wolf	Habit	14 00
13 Boxes, each containing 250 assorted 100 DeSoto	100 Forest Garden 50 Stoddard	Hackle	17 50
$\frac{5}{8}$ to $\frac{3}{4}$			
9 Boxes, each containing 350 assorted 50 Wyant 50 Wolf	50 Stoddard	Haddock	21 00
50 Hawkeye 80 DeSoto	70 Forest Garden		
11 Boxes, each containing 350 assorted 100 DeSoto 50 Hawkeye	50 Stoddard	Haggle	21 00
50 Wolf 100 Forest Garden			
6 Boxes, each containing 300 assorted 100 DeSoto 50 Hawkeye	50 Stoddard	Hallow	18 00
3 Boxes, each containing 200 Forest Garden	100 Forest Garden	Halter	12 00

NOTE : Our next Bulletin of Box Lots March 17th will contain additional box lots of assorted cherries, some peaches, pears and plums. If you cannot supply yourself from the contents of this list, wait for our Bulletin No. 2.

Trees in Cellars at Huntsville.

The trees offered in the following lists are in cellars at Huntsville and are all in good condition. We will accept orders for these at the prices quoted f. o. b. Huntsville. Boxing extra. Our cellars are cool and this stock is carefully packed in "Shingle Tow" and can be held in good condition until the 1st to 15th of April, although by that time growth may be started to some extent.

Our Card with Inspector's Certificate is placed on all boxes and packages.

For 100 rates add 1 cent each; for 10 rates add 2½ cents each to the 100 rates.

KIEFFER, GARBER AND LeCONTE PEARS---Two Years, Grafted on French Pear Seedlings.

GRAFTED PEARS.	Fodder.	Folder.	Follow.	Fondle.	Foolish.	Forage.	Foxy.
Two Years	5 to 7 feet	5 to 6 feet	4 to 5 feet	4 to 5 feet	3½ to 4½ ft	3 to 4 ft	2 to 3 ft
On French Seedl'gs	¾ to 1 in.	⅔ to ¾	9-16 to ½	½ to 9-16	7-16 to ½		
	Per M \$75	Per M \$65	Per M \$60	Per M \$50	Per M \$45	Pr M \$40	Pr M \$30
Kieffer	10000	7500	5000	4000	3000	1500	1000
Garber	4000	6000	4000	2500	2000	1000	500
LeConte	500	500	900	500	100	500	...

☞ Kieffer pears at Bargain Counter prices. Write for prices.

KIEFFER, LeCONTE AND GARBER PEARS---One Year, Grafted.

	CIPHER	Per 1000
One year, 5 to 6 feet, not branched	Fabric	\$70 00
One year, 4 to 5 feet, not branched	Fable	60 00
One year, 3 to 4 feet, not branched	Farmer	50 00
One year, 2½ to 3 feet, not branched	Farther	45 00
One year, 2 to 2½ feet, not branched	Fashion	35 00
One year, 1 to 2 feet, not branched	Fathom	25 00

☞ Special price will be given on Kieffer one year from a block of ground which must be cleared this Spring.

STANDARD PEARS---Two Years, Budded on French Pear Seedlings.

PEARS, Standard.	Feather	Feeble	Fellow	Felon	Festal	Fetter
Two Years.	5 to 7 feet	5 to 6 feet	4 to 5 feet	4 to 5 feet	3½ to 4½ ft.	3 to 4 ft.
Budded.	¾ to 1 in.	⅔ to ¾	9-16 to ½	½ to 9-16	7-16 to ½	Pr M \$50
	Per M \$90	Per M \$80	Per M \$70	Per M \$65	Pr M \$60	
Howell	...	...	...	...	...
Koonce	300	750	1000	...	800	900
Smith's	900	...	...	...	150	...
Jap. Golden Russet	3000	3000	1500	1500	750	500
Early Harvest	...	590	...	...	...	700
Duchess	...	...	...	...	150	150

☞ Japan Golden Russet at Bargain Counter prices. Write for prices.

STANDARD PEARS---One Year, Budded.

	CIPHER	Per 1000
One year, 5 to 6 feet, not branched	Fossil	\$90 00
One year, 4 to 5 feet, not branched	Foster	80 00
One year, 3 to 4 feet, not branched	Founder	70 00
One year, 2 to 3 feet, not branched	Falter	50 00
One year, 1 to 2 feet, not branched	Fame	35 00

VARIETIES—Koonce, Early Harvest, Howell, Duchess d'Angouleme, Lawrence, Japan Golden Russet, Smith, Magnolia.

DWARF PEARS.	Each	Eager	Eagle	Earned	Early	Earnest	Earth
Two Years. Budded.	¾ & up	11-16 to ¾	⅔ to 11-16	9-16 to ½	½ to 9-16	3 to 4 ft.	2 to 3 ft.
	\$75 Pr M	\$70 Pr M	\$60 Pr M	\$55 Pr M	\$45 Pr M	\$35 Pr M	\$25 Pr M
Duchess d'Angouleme	...	...	...	...	...	100	150

PLUM TREES--Two Years. On Marianna Plum.

Americana Plums.	Hammer	Happen.	Harden.	Harrow.	Hasten.	Hatter.	Haven
Two Years on Marianna. Well Branched.	5 to 6 feet $\frac{3}{4}$ to 1 in. \$80 Pr M	5 to 6 feet 11-16 to $\frac{3}{4}$ \$75 Per M	5 to 6 feet $\frac{5}{8}$ to 11-16 \$70 Per M	4 to 5 feet 9-16 to $\frac{5}{8}$ \$60 Per M	to 5 feet $\frac{1}{2}$ to 9-16 \$50 Per M	$\frac{3}{2}$ to $4\frac{1}{2}$ ft 7-16 to $\frac{1}{2}$ \$40 Per M	3 to 4 ft \$35 Pr M
DeSoto.....	1300	1200	1800
Forest Garden.....	650	350	300
Hawkeye.....	350	200	150
Klondike.....	200	80	160
Stoddard.....	400	200	250
Wolf.....	350	150	200
Wyant.....	1350	1500	1900

PEACH TREES. June Buds.

Peach Trees.	Jacket.	Jargon	Jasper	Jealous	Jeopard	Jersey	Jester
June Buds.	4 to 5 ft 9-16 to $\frac{5}{8}$ \$45 Pr M	4 to 5 ft $\frac{1}{2}$ to 9-16 \$40 Pr M	3 to 4 ft 7-16 to $\frac{1}{2}$ \$35 Pr M	3 to 4 ft $\frac{3}{8}$ to 7-16 \$25 Per M	2 to 3 ft. \$22.50 Pr M	18 to 24 in. \$20 Per M	12 to 18 in. \$12.50 Pr M
Arp Beauty.....
Belle of Ga.....	340
Carman.....
Crawford's Late.....	1360	260	1400	....
Champion.....	640	2140	500	....
Chair's Choice.....	1010	1000	1000	....
Elberta.....	10000	42680	....	....
Hiley (Ea. Belle).....	475	....
Krummel's Late.....	1560	780	500	....
Reeve's Favorite.....	910	1180	950	....
Salway.....	3000	5700	2500	....
Waddell.....	520	280	350	....

PEACH TREES--On Peach. Leading Varieties.

Our peach trees are budded on seedlings grown from Tennessee and Alabama natural pits. They are free from Aphis, Root-knot and Crown-Gall. We can supply beautiful large, medium and small-sized trees. The land upon which our peach trees are grown produces a well-matured tree, with fine fibrous roots. The San Jose Scale, Yellows and Rosette are unknown in this section and we have been careful not to bring in any buds from affected localities.

Peach Trees	Rancor	Ransom	Rather	Rattle	Recite.	Reserve.	Resource	Render
One Year, On	6 to 8 ft. $\frac{3}{4}$ to in.	5 to 6 ft. $\frac{5}{8}$ to $\frac{3}{4}$	4 to 6 ft. 9-16 to $\frac{5}{8}$	4 to 5 ft. $\frac{1}{2}$ to 9-16	$3\frac{1}{2}$ to $4\frac{1}{2}$ ft 7-16 to $\frac{1}{2}$	3 to 4 feet $\frac{3}{8}$ to 7-16	2 to 3 ft	1 to 2 ft.
PeachStock	Pr M	\$50 Pr M	50 Pr M	\$45 Pr M	\$40 Pr M	\$35 Per M	\$25 Pr M	\$22.50 Pr M
Admiral Dewey...	140	....	....	....	....	480	....	....
Arp Beauty.....	....	....	....	....	....	....	....	....
Alexander.....	170	....	....	....	....	....	....	....
Beers Smock.....	110	....	....	....	....	....	950	....
Belle of Ga.....	2100	....	....	....	3250	4300	500	....
Chair's Choice.....	....	....	....	....	300	2400	2700	....
Carman.....	250	....	....	....	....	....	....	....
Crawford's Late.....	....	....	....	....	....	230	2400	....
Champion.....	....	....	....	....	....	2260	1730	....
Emma.....	....	....	....	....	100	180	130	....
Elberta.....	....	....	....	....	....	1150	400	....
Fitzgerald.....	....	....	....	....	580	720	1500	....
Grady,	....	....	....	....	100	100	75	....
Greensboro.....	....	....	....	....	....	....	....	....
Globe.....	....	....	....	....	200	700	470	....
Heath Cling.....	....	....	....	....	....	860	950	....
Hiley (Ea. Belle)...	350	....	....	....	1540	....	2675	....
Krummel's Late.....	....	....	....	....	....	1060	1150	....
Lemon Cling.....	....	....	....	....	1040	500	1100	....
Mayflower.....	....	....	....	....	....	110	150	....
Mamie Ross.....	....	....	....	....	....	....	....	....
Mountain Rose.....	....	....	....	....	....	....	1150	....
Old M. Cling.....	....	....	....	....	....	....	....	....
Old M. Free.....	40	....	....	....	....	1180	350	....
Reeve's Favorite.....	....	....	....	....	1360	2560	2400	....
Salway.....	....	....	....	....	....	1080	1300	....
Stinson's Oct.....	....	....	....	....	1330	1900	3000	....
Slappey.....	....	....	....	....	140	....	110	....
Stump.....	....	....	....	....	....	300	550	....
Sneed.....	....	....	....	....	2020	2600	800	....
Triumph.....	....	....	....	....	....	860	320	....
Victor.....	....	....	....	....	....	1600	1200	....
Waddell.....	....	....	....	....	....	650	350	....
Yellow Swan.....	390	590	400	470	680	570	380	....

The price of Mayflower and Yellow Swan is \$15 per 100, any size.

HUNTSVILLE PECANS—One Year. Best Grafted Paper Shell Varieties.

PECANS.	<i>Port</i>	<i>Pointed</i>	<i>Pointer</i>	<i>Polish</i>	<i>Polite</i>
One Year	4 to 5 feet \$85 Per 100	3 to 4 feet \$60 Per 100	2 to 3 feet \$45 Per 100	18 to 24 in. \$40 Per 100	12 to 18 in. \$35 Per 100
Stuart	10	60
Ga. Giant	80
Van Deman	120	250
Frotscher	60	50
Moneymaker	...	80	80	360	330
Pabst	120	270
Teche	100	140

☞ Orders will not be accepted for less than \$5.00 worth of these Pecans unless included in order for other trees.

☞ The price of Taylor \$10 per 10. Orders for Taylor will not be received for less than 10. The Taylor carries the highest score of any nut so far passed upon.

50,000 PECAN SEEDLINGS. Gulf Coast Thin Shell.

We have a very fine lot of two and three year old seedlings grown at Huntsville. These trees are grown from selected nuts collected along the Gulf Coast in Southern Mississippi and Louisiana, where the choicest thin shell nuts are produced. We can supply any size from one foot upward to five feet.

	CIPHER	Per 1000
Two and three years, 12 to 18 inches.	Patent	\$35 00
Two and three years, 18 to 24 inches.	Paddle	45 00
Two and three years, 24 to 30 inches	Pebble	50 00
Two and three years, 3 to 4 feet.	Pellet	65 00
Two and three years, 4 to 5 feet.	Petted	70 00

**HEIKES-BILOXI NURSERIES COMPANY,
Biloxi, Mississippi.**

Address all correspondence on business with these Nurseries to
W. F. HEIKES, Manager, Huntsville, Ala.

On stock grown at Biloxi, for delivery in the Fall, the freight is to be paid from there by the buyer. The prices of boxes and baling to be added to quotations. Terms and conditions are the same as for the Huntsville Wholesale Nurseries.

MAGNOLIA GRANDIFLORA.

Magnolia Grandiflora	<i>Mattock</i>	<i>Mallet</i>	<i>Manger</i>	<i>Martin</i>	<i>Marble</i>	<i>Master</i>
	4 to 5 feet \$25 Per 100	3 to 4 feet \$20 Pr 100	2 to 3 feet \$17.50 Pr 100	18 to 24 in. \$15 Pr 100	12 to 18 in. \$12.50 Pr 100	6 to 12 in. \$10 Pr 100

The two feet and up are two years transplanted.

600	750	1200	50	400	...
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Smaller sizes, one year transplanted.

☞ These Magnolias are fine, straight, smooth plants with good fibrous roots.

PECANS—One Year. Best Grafted Paper Shell Varieties.

PECANS.	<i>Gadder</i>	<i>Gabble</i>	<i>Gallon</i>	<i>Gallic</i>	<i>Gaston</i>	<i>Garter</i>
One Year.	5 to 6 feet \$100 Pr 100	4 to 5 feet \$85 Pr 100	3 to 4 feet \$60 Pr 100	2 to 3 feet \$45 Pr 100	18 to 24 in. \$40 Pr 100	12 to 18 in. \$35 Pr 100
Stuart	200	...	...	...	1100	1000
Russell	170	280	850	934	600	600
Taylor	40	10	40	530	460	460
Frotscher	...	...	...	...	700	700
Pabst	44	...	20	547	450	450
Moneymaker	100	...	...	...	...	...
Teche	...	...	14	...	130	130
Pride of Coast	...	...	100	42	43	43
Van Deman	...	...	...	...	50	50

Offerings for Fall of 1908 and Spring of 1909.

We will have our usual large stock of Pears, Plums, Cherries, Peaches, Roses and Grafted Pecans for sale for the Fall of 1908 and Spring of 1909.

Nurserymen who operate through agents or who buy to sell at wholesale will profit by corresponding with us now. We will make prices upon a basis that will be mutually advantageous. We are willing to share profits and are likely to be more liberal early in the season than later.

While our stock in everything we grow is large, it is especially so in Kieffer, assorted Pears, one and two years, one year and June Budded Peaches.

We do not buy to sell again, so you need have no fear of getting heeled in stock, and you can depend upon getting trees fresh dug and of standard grades.

The indications are that the coming year will be one of continued prosperity for nurserymen. Those who have bought of us heretofore will do so again with the assurance that our stock will give perfect satisfaction to their customers on delivery.

We believe we have the best organized force of laborers in the United States. Most of our men have been with us for many years. Because of this advantage we are enabled to do an extensive business with more exactness and expedition than many concerns which have a far smaller production.

**Huntsville Wholesale Nurseries,
W. F. Heikes, Manager,
Huntsville, Ala.**